



## Sales positions – service lines/hizontals

Titles are indicative and will be aligned with the experience of candidates

### BPO services

Position	Summary	Location	Apply or refer
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### Cloud and infrastructure services

Position	Summary	Location	Apply or refer
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### Digital & Analytics services

Position	Summary	Location	Apply or refer
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### Testing and assurance

Position	Summary	Location	Apply or refer
<b>Practice sales – Testing &amp; assurance services</b>	<p>The hiring company is an IT services company– about \$ 600 -700 million in revenues. The role will be an SME with an active sales role for new age testing solutions including agile (digital) testing, test automation, usability and functional testing. It will work with the sales &amp; account teams to identify and present proactive proposals for test solutions to grow business. The role will require travel and will carry a direct or shadow sales quota. The hiring company has a portfolio of offerings in testing &amp; assurance of - legacy modernization &amp; cloud, CX and multichannel, data and AI, IOT, ERP, digital commerce, as well as test maturity assessments.</p> <p><b>Required experience</b> - 10+ years of experience in designing, architecting and implementing test solutions across bespoke apps, security and cybersecurity. Extensive experience in black box and white box testing and in new gen methodologies of test engineering and testing in agile, Dev/ops environments. Experience of solutioning, proposals and active participation in pre-</p>	Dallas New Jersey	To check fitment <a href="#">Click here</a>



sales and deal closures. KRA's will be solutions identified,  
proposed and implemented.