



Sales positions – service lines/hizontals

Titles are indicative and will be aligned with the experience of candidates

BPO services

Position	Summary	Location	Apply or refer
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Cloud and infrastructure services

Position	Summary	Location	Apply or refer
Client director – Infrastructure services	<p>The positions are with a US headquartered distributor, system integrator and managed services provider of compute and networking equipment. These positions will focus on pursuing and winning new business for system integration and management of compute/networking and desktide infrastructure. The roles will sell into existing large clients as well as selectively pursue new customers. The company offers a range of services ranging from digital desktop integration, local and wide networks, data center implementations and migrations, security assessments and implementations – and the ongoing management and monitoring of desktide through cloud infrastructure.</p> <p>Required experience Having sold IT infrastructure system integration and management services supporting desktide through cloud. Ability to take first level customer discussions on solutions for integration and management of networks, data centers and cloud infrastructure. Mapping & strategizing account mining strategies for large, Fortune 500 customers. History of seeding solutions proactively and winning business against larger incumbents. KRA will be order booking.</p>	Seattle Silicon Valley	To check fitment Click here

Digital & Analytics services

Position	Summary	Location	Apply or refer
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Testing and assurance



Position	Summary	Location	Apply or refer
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