



## SME and delivery roles – service lines – horizontals

### Applications/Digital/Analytics/BI/DW

| Position  | Job Summary  | Location                     | Fitment check   |
|---|--|------------------------------|---|
| <b>Director / VP digital practice and pre-sales</b> | <p>For a \$ 250 -300 million technology services company. The role will be the practice lead for solutions across the digital engagement spectrum – modernization, cloud migration, content, personalization, user experience &amp; commerce. It will work with the sales &amp; account teams to identify and present proactive proposals for these solutions to grow business. The role will require travel. The hiring company has a rich portfolio of digital solutions which span content, commerce, engagement &amp; analytics. <b>Required experience</b> – 10+ in technology architecture / delivery. Recent 4 – 5 years designing, architecting and implementing solutions in digital, modernization, cloud, content and commerce technologies. Led entire business pursuits from initial planning through proposals, defense &amp; deal closure. Experience with the financial services verticals (banking, capital markets, insurance).KRA's will be solutions identified, proposed, won, and implemented.</p> | Washington, DC<br>New Jersey | <b>To check fitment</b><br><a href="#">Click here</a> |

### ERP

| Position | Job Summary | Location | Fitment check |
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### Infrastructure, Cloud, & Security services

| Position | Job Summary | Location | Fitment check |
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