



Sales positions – service lines/hizontals

Titles are indicative and will be aligned with the experience of candidates

BPO services

Position	Summary	Location	Apply or refer
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ERP and application services

Position	Summary	Location	Apply or refer
Sales director / Sr. director – SAP services	<p>The company is an SAP focused rapidly growing pre-IPO IT services company – about \$100 million in revenue. The role will focus on acquisition of new clients for services around all the SAP offerings – from ERP through analytics. A key to this position will be engagement with the SAP field force as a source of leads and insight which will complement direct lead generation efforts. The hiring firm has a full suite of offerings around migration and management of SAP S/4 Hana, RISE with SAP & AMS - focusing on the functional areas of customer experience, supply chain, human resource, procurement and finance functions. Required experience - In the recent 4-5 years having worked on pursuits of business for SAP solutions with a system integrator – winning new clients. Understanding of the full suite of SAP offerings – from S/4 through analytics. Annual win rates of \$2-3 million in services business with experience of pursuing deals of \$5 million TCV. Demonstrated ability to connect and work with the SAP sales teams.</p>	Dallas Houston US Northeast	To check fitment for this role Click here

Digital & Analytics services

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Testing and assurance



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