SME and delivery roles – service lines – horizontals

Applications/Digital/Analytics/BI/DW

Position	Job Summary	Location	Fitment check
Practice director / AVP – Digital & Analytics	For a NASSCOM top 10 IT services company. The role will work with the vertical sales team to strategize, propose, and solution pursuits to grow business in Digital and Analytics offerings focusing on the hi-tech / ISV verticals. It is a quota carrying role and will involve active travel. The hiring company offers a spectrum of digital and analytics offerings including digital supply chain, smart procurement, UX design, Web content management, data management, migration, and visualization. **Required experience -** 5 + years' experience in digital & analytics consulting, solutioning, and go to market. Having actively engaged in solutioning and pursuits into the hi-tech / ISV verticals. Led entire business pursuits from initial planning through proposals, defense & deal closure. KRA's will be business won and revenue generated	Silicon Valley	**To check fitment** **Click here**

ERP

Position	Job Summary	Location	Fitment check

Infrastructure, Cloud, & Security services

Position	Job Summary	Location	Fitment check